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Harmari Help Guide

Top 10 Report

Top 10 gives you a quick prioritized report of the most important leads to focus on for an investigation. It is emailed to you at a user-defined frequency in PDF or XLS format. Here's how to set it up:

- 1. Open the Top 10 Tab and click New
- 2. Enter the Report name and Report description
- 3. Schedule Frequency. Indicates how often you'd like to receive reports. Choice of daily, weekly or monthly. The less frequent you schedule the reports, the more data can be included in the analysis (see Lookback Period below)
- 4. Search Type. Either Keywords, or People (name, email, phone number)
- 5. Keywords, up to 5 keywords or keyphrases may be entered, one per line, per Top 10. For example, if your product of interest is Michael Kors, you might want to put synonyms like mk in it. To avoid false positives, e.g. Michael Jordan, it is recommended to use double quotes around your keyphrase, "Michael Kors". If you are not sure what to enter as keywords, you might want to "practice" on the Keywords tab to make sure you're getting relevant ads before creating a Top 10.
- 6. Number of results. Default is 10, but you can have up to the Top 50 results displayed
- 7. Order Results by either Total ads or Total \$ value, which is the default.
- 8. Email recipient. Enter your email address



Select the categories related to the

item being searched. If you are unsure of the categories that are relevant for the item, just click Select All.



| Location [California] | [California] | | | | | | | |
|-------------------------------|--------------------------|------------|--|--|--|--|--|--|
| O USA | California 🗙 | | | | | | | |
| Canada | los | | | | | | | |
| | tulare | d state(s) | | | | | | |
| Radius: 100 🗨 omiles | ventura county | | | | | | | |
| | visalia-tulare | | | | | | | |
| Date Of Incident [2015-02-03] | yuba-sutter | | | | | | | |
| | CALIFORNIA > LOS ANGELES | | | | | | | |
| Item Name | los angeles (METRO AREA) | T | | | | | | |

10. Enter the state by typing in the first few letters, then selecting the state from the drop down as you are typing it. Then enter the city by again typing in the first few letters, then selecting the city from the drop down as you are typing it. You may enter more than one city or state. If you do not select a city, then Harmari will search all cities within the selected state. Radius lets you define how much search area Harmari needs to look beyond the location of the theft. This is useful in case the suspect is selling the item in a different city than the one in which it was stolen.

11. The Lookback Period parameter indicates how far back to include data for each report. So if the Top 10 report was run on May 1, and 10 days was selected, then the raw data used by Harmari would be from April 20 – May 1.



12. Advanced Parameters recommended for retail loss prevention include selecting the "new" checkbox, which takes care of the keyword new, and all possible synonyms for new, like nwt, nws, bnib, brand new, unused, never used, lnib. Best to search on title instead of entire post because Craigslist ads often contain spam in the bottom of the post. Exclude duplicates may be relevant if it's a few high-priced items under investigation, or leave it enabled to see the complete history of ads. Price is also a useful filter parameter, but be advised may sellers deceptively put their items at \$1 to attract buyers



13.

Once all the parameters are in the right place, click Save. Then you will see a button that automatically schedules the report to be run.



- 14. When the report arrives in your inbox, open the XLS or PDF attachment. You will find the worksheet is interactive because you can click on the Contact Information to bring up Harmari Search. All ads relevant to that seller appear. The columns are as follows:
 - a. Contact Information. Contains phone numbers, names, emails, aliases that correspond to the seller uniquely
 - b. # of ads. Total ads brought in by all unique identifiers above in the keyword searches.
 - c. Total value. \$ value of all ads found in the keywords query. Note: this does not include ads that didn't show up with those keywords, so it's a good idea to search under all ads for the phone number that may or may not have the keywords "Michael kors" in it
 - d. # unique weeks. Unique weeks where the ad has shown up. I.e. if ads showed up on April 1, May 1 and May 3, then it will only show 2 for this column
 - e. Frequent Words in the Title. The most frequently occurring keywords in the title of the craigslist ads returned
 - f. Post Dates Range. The earliest and latest ads that appear for this seller for those keywords
 - g. Location. Location(s) corresponding to the ads that came up for the keyword search



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| Top 20 Report for keywords Michael Kors, California, January to April, searching through the title only | | | | | | | |
|--|-------------|----------------|----------|--|-------------------------|--|--|
| Contact Information | # of ads | Total Value | # unique | Frequent Words inside the Title | Post Dates Range | Location | |
| <u>310-924</u> | 168 | \$41,230 | 13 | BAG, MICHAEL KORS, HAMILTON | 2015/01/01 - 2015/03/28 | [SFV] | |
| <u>323-564</u> | 50 | \$14,600 | 14 | SCHENKER, ELECTRIC, MICHAEL, DEAN, STD, GUITAR, MK5623 | 2015/01/02 - 2015/03/31 | [Lynwood] | |
| <u>323-307</u> | 39 | \$5,110 | 5 | MICHAEL KORS, BRAND, WALLET, MK, LOGO, BLACK, BROWN | 2015/01/15 - 2015/03/05 | [maywood ca, maywood y anahiem,ca, downey and anahiem | |
| userID: 8722 | 38 | \$5,555 | 6 | MICHAEL KORS, TOTE, BLACK, PURSE, GOLD, BROWN, SHELL | 2015/01/22 - 2015/03/16 | [Granada Hills] | |
| <u>818-704- userID: 3526 . userID: 7911</u> | 31 | \$400 | 13 | NFL, VICK, WARREN, SAPP, MICHAEL, MEZCO, FIGURES | 2015/01/01 - 2015/03/30 | [Woodland Hills] | |
| 760-681 | 28 | \$7,320 | 9 | JORDAN, SIGNED, BASKETBALL, MICHAEL, BRYANT/MICHAEL, AUTHENTICITY!, | 2015/01/12 - 2015/03/31 | [n county, south] | |
| <u>619-407- 619-451</u> | 26 | \$4,741 | 11 | MICHAEL, DOONEY, COACH, MICHAEL KORS, CHANEL, JUICY, LOUIS VUITTON | 2015/01/09 - 2015/03/30 | [Chula Vista] | |
| <u>626-616-</u> | 26 | \$3,890 | 7 | MICHAEL KORS, BAG, JET, SET, CROSS-BODY, LARGE, SIGNATURE | 2015/01/28 - 2015/03/30 | [city of indutry, City Of Industry] | |
| <u>619-244</u> | 24 | \$6,285 | 7 | MICHAEL KORS, COACH, IPHONE, WALLET, WALLET!, LARGE, HANDBAG | 2015/01/02 - 2015/03/11 | [El Cajon] | |
| <u>949-267-</u> | 23 | \$2,175 | 10 | MICHAEL KORS, AUTHENTIC, WATCH, TOTE, GOLD, WALLET-NEW, SILVER | 2015/01/09 - 2015/03/27 | [south orange county/Trabuco Canyon, South Orange | |
| <u>916-642-</u> | 22 | \$3,900 | 5 | ROSE, MICHAEL KORS, CHRONOGRAPH, GOLD, WATCH | 2015/01/03 - 2015/02/02 | [Citrus Heights] | |
| <u>916-583</u> | 22 | \$2,200 | 7 | MICHAEL KORS, SHOES, COACH, WATCH, SUNGLASSES | 2015/01/20 - 2015/03/29 | [sacramento] | |
| Report generated by LTAS Technologies Toll free: 1-877-352-3277 Email: info@harmari.com Web: www.harmari.com Page 2 | | | | | | | |